



Exploring the use of Frameworks & Dynamic Purchasing Systems

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In association with:



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Agenda

- ☐ Legislation Overview
- ☐ Procurement Options
- ☐ Frameworks
- ☐ Dynamic Purchasing Systems
- ☐ Experiences Shared – Angela Morgan, Port of Leith HA
- ☐ Open Discussion/Questions

Overview of Legislation

❑ EU Procurement Directives

- Directive 2014/24/EU
- Open, Fair, Transparent and Non-Discriminatory

❑ Public Contract (Scotland) Regulations 2015

- Transpose Directive 2014/24/EU

❑ Procurement Reform Act 2014

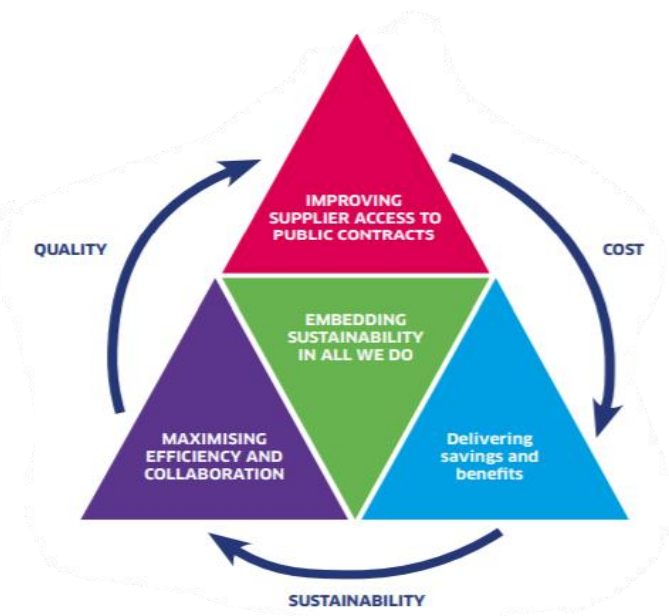
- Additional Requirements

❑ The Procurement (Scotland) Regulations 2016

- Secondary Scottish legislation enacting the Reform Act

❑ Contracts subject to the regulations:

- The procuring body is a contracting authority
- The contract is a public works, supplies or services contract
- The estimated value exceeds relevant financial thresholds
- No exemptions apply



Procurement Process



Commonly Used Procurement Routes

OPEN

- Single stage process
- Straight forward requirement
- Selection & Award in same process
- Required to evaluate all submissions

RESTRICTED

- 2 Stage process
- Usually used when high level of returns expected
- Evaluate ESPD & capability/capacity to deliver
- Narrow down companies to invite to full tender

FRAMEWORK AGREEMENTS

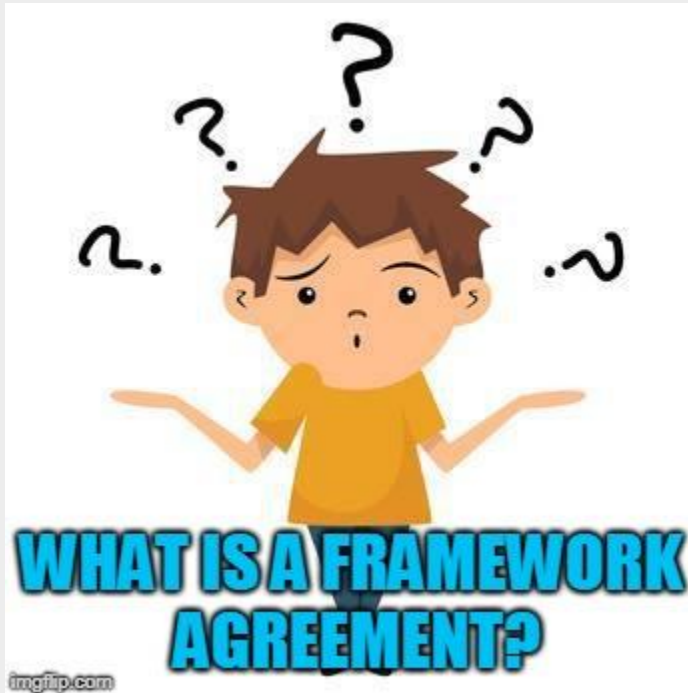
- Companies pre-qualified
- Quick & easy compliant route to market
- Support from Framework Provider
- Call Off options – Direct Award/Mini Competition

DPS

- Similar to a Framework
- Simpler access for SMEs
- Open throughout duration
- Call Off – mini competition only

Framework Agreements

A Framework Agreement is an agreement with suppliers to establish the terms governing contracts to be awarded during the life of the agreement



- ☐ Pre-Qualified
- ☐ Compliant route to market
- ☐ Simple, fast and easy to use
- ☐ Provide best value – price/quality
- ☐ Call Off options available
- ☐ Added value support
- ☐ No mandatory standstill period
- ☐ Only required to issued a Contract Award Notice

Speculative Frameworks

Speculative Frameworks – SPPN 03/2017

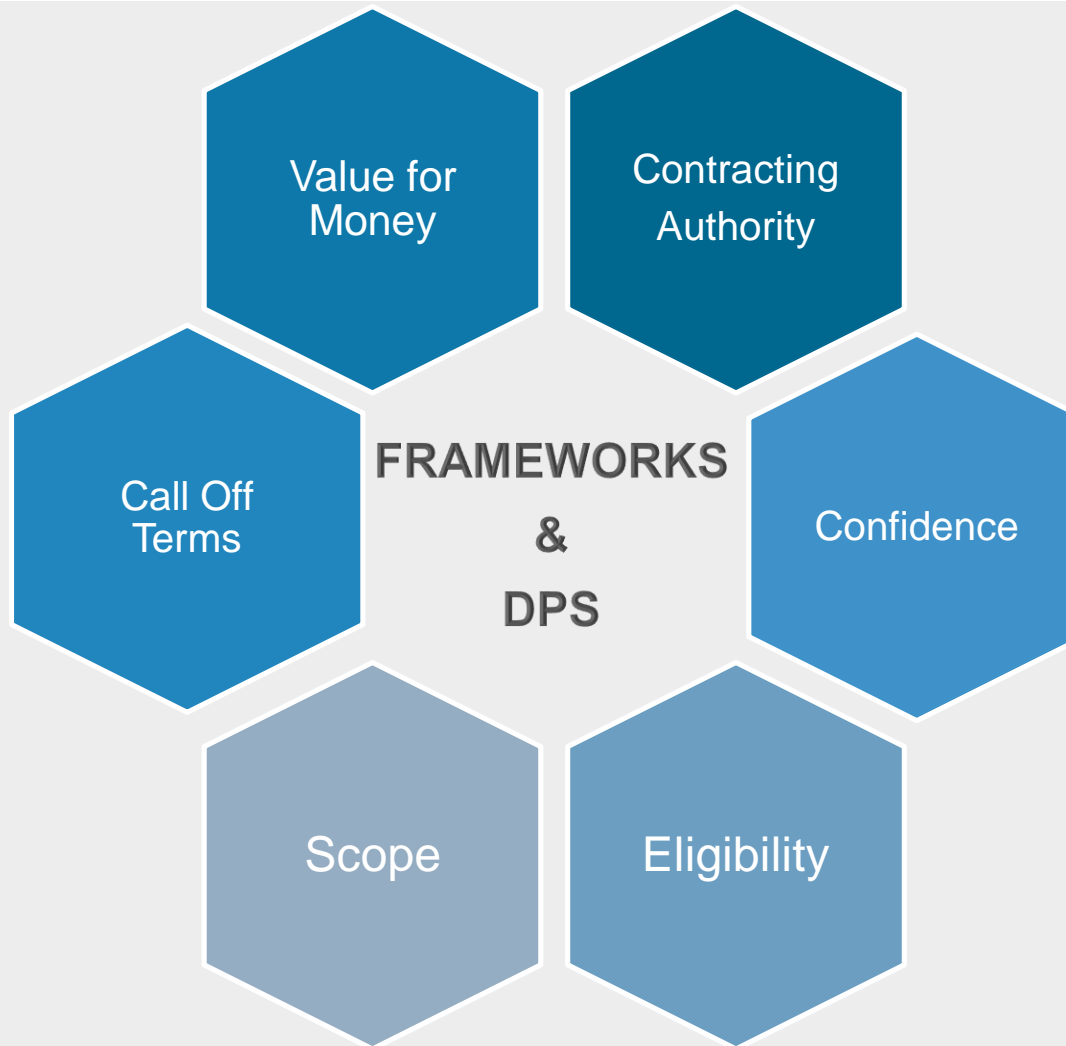
☐ Contract Notice

- Who is responsible in law for the procurement process?
- Public Bodies anticipated to utilise are clearly identified
- Clearly defined scope
- Estimated overall value
- Documents allow informed decision re participation in process
- Call Off terms



Scottish Government
Riaghaltas na h-Alba
gov.scot

Legally Compliant Route?



Review of Offerings

	Eligibility	Scope	Call Off	Support/ Added Value	Flexibility	Contract Terms	Fees
Org A	✓	✓	Direct Award or Mini Comp	From identification through to completion of project. Call Off service (optional) Expert guidance Dedicated account manager	Own Docs or templates	Flexible – bespoke or standard selected by client	Individual Framework fees – levied to contractors
Org B	✓	✓	Mini Comp	Guidance at outset Guidance docs available Escalate to framework provider where issues arise	Templates	Terms specified in Framework – with options	Annual Subscription
Org C	✓	✓	Single Supplier	Access to guidance docs No further support	Templates (mandatory)	Fixed terms applicable to Framework	Access fee upfront

Dynamic Purchasing System (DPS)

A DPS is an electronic system of pre-qualified suppliers which Contracting Authorities (RSLs) can invite to tender for project specific requirements



❑ For Contracting Authorities (RSLs)

- Pre-qualified Suppliers
- Compliant route to market
- Quick & Easy
- Local Supply Chain

❑ For Suppliers

- Simpler application process
 - ESPD
 - Case Study
- All opportunities – mini competition
- Open to new entrants throughout
- Not restricted to 4 years

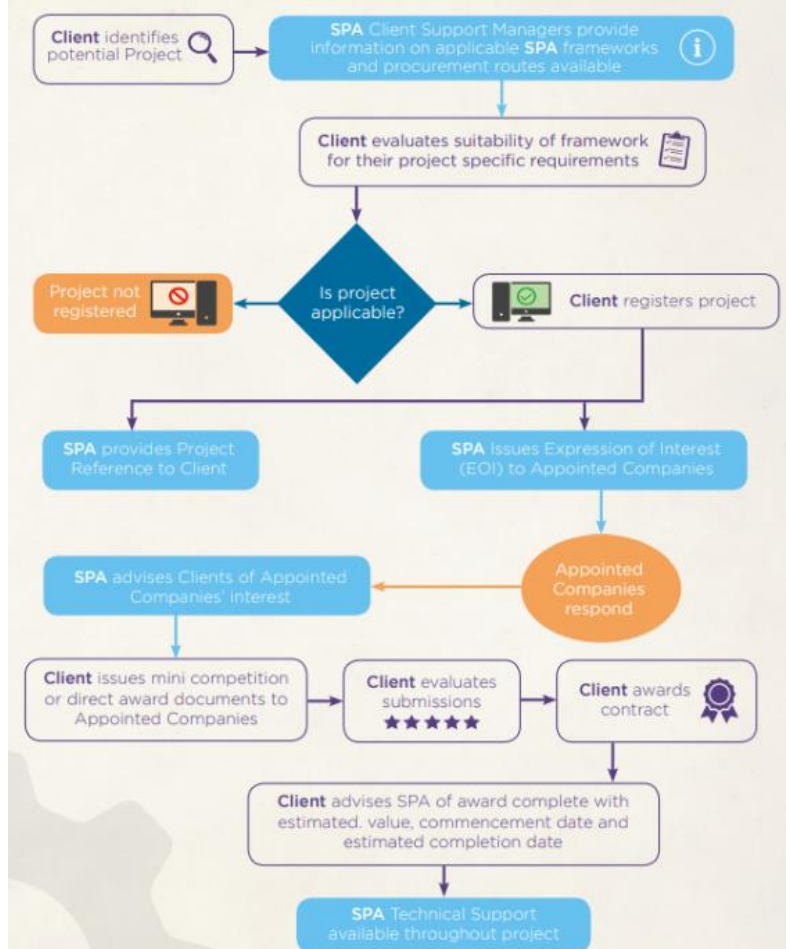
Whole House Framework & Dynamic Purchasing System Animation

An Example of a Call Off Process

SPA Call Off from Partners

1. Register Project
2. Expression of Interest
3. Direct Award or Mini Competition
4. Tender issued by Partner
 - Utilise own docs
 - Specify Project terms
5. Evaluated by Partner
6. Partner contracts direct with Appointed Company
7. SPA monitors until completion

THE PROCESS OF USING OUR FRAMEWORK



Sharing Experiences



Angela Morgan
Asset & Procurement Manager

Thank You
for listening

Any Questions?