

# Collaborative Development



# NorthWest Partners Development Hub

**Collaborate – Definition (Oxford English Dictionary)**

- 1. Work jointly on an activity or project**
- 2. Co-operate traitorously with an enemy**

**Synonyms: co-operate, join up, join forces, work together, form an alliance, pool resources**

# NWP Development Hub

What is it?

Where did it come from?

Does it work?

What have we learned?



## **What is it?**

The Hub is a vehicle for collaboration between Maryhill and Queens Cross HAs to deliver their development activities.

Staff employed by either MHA or QCHA are based in one team, within QC offices. Staff manage the programmes for both RSLs and provide services to others.

Skills and expertise are shared, but projects are individually managed, so no charging between the partners.

## **Where did it come from?**

During 2016 staff at MHA and QCHA began to explore options for joint work, the concept emerged of a collaborative delivery model for development.

The two RSLs identified a potential programme of 600 units, current staff resources were insufficient to deliver this and difficult to recruit.

A light-touch agreement drawn up and in place by April 2017 sets out aims of the Hub, each RSLs responsibilities, how it's governed, how it's success is monitored.



# Does it Work?

## KEY SUCCESSES

- Expansion of QC/MH programme, meeting delivery targets
- Expansion of staff team, recruiting and training
- Provision of services, sharing our expertise, reducing costs
- Separate procurement, collective bargaining.

## CHALLENGES

- Building a NWP identity with partners
- Keeping the focus local
- Limited resources for governance and practicalities.





## **What have we learned?**

A number of key benefits have been generated for MH and QC without significant additional cost.

The RSLs have learned how to regularly collaborate without threatening their independence, new opportunities have emerged that could have been missed.

Confidence and ambition are helpful to success in development, but reputation is critical.

# Q and A



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