Increasing Housing Supply Alternative Models

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Increasing supply



Doing things better

Doing things differently

Innovation









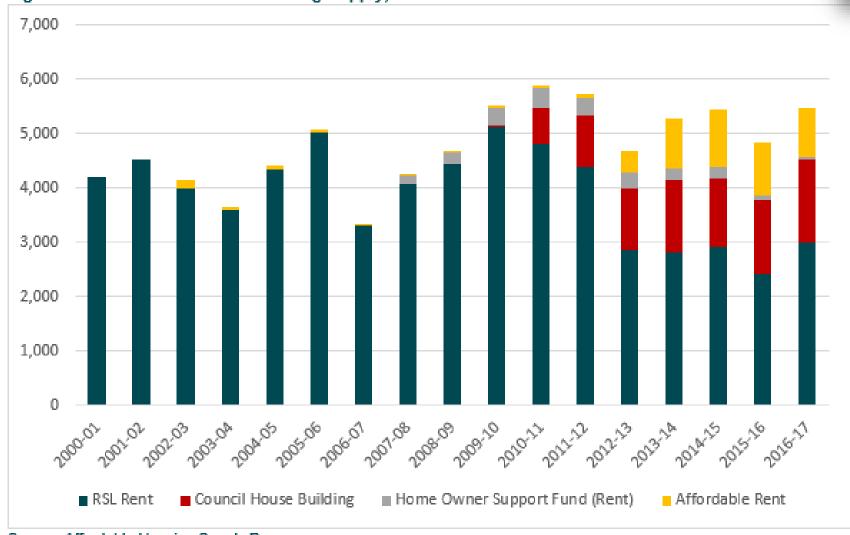












Source: Affordable Housing Supply Programme

National Housing Trust

- Single site JV
- 65%-70% public debt
- 30%-35% private equity
- 5-10 yr. initiative with a market sale exit
 - No HAG
- SG debt and interest guarantee to LA

NHT LA Variant

- Multi site JV for unspecified newbuild, 2nd hand and refurbishment opportunities
- 100% public debt & equity
- Min 10 yr. initiative with no requirement for market sale
- No HAG
- Limited SG revenue guarantee to LA

LAR Housing Trust (SCIO)

- National charitable in-perpetuity MMR vehicle
- No specified programme but funding in place for ca first 500 units
- 30 yr loan facility provided by SG
- Opportunity to attract senior funders to increase portfolio to ca. 1000 units
- No HAG & no guarantee

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Build to Rent

SCOTTISH FUTURES TRUST

• Large scale provision of PRS homes



Rental Income Guarantee Scheme

Planning Delivery Advice Note

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Build to Rent - Planning Delivery

Advice.docx

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Edinburgh Living



HOME (Home Ownership Made Easy)



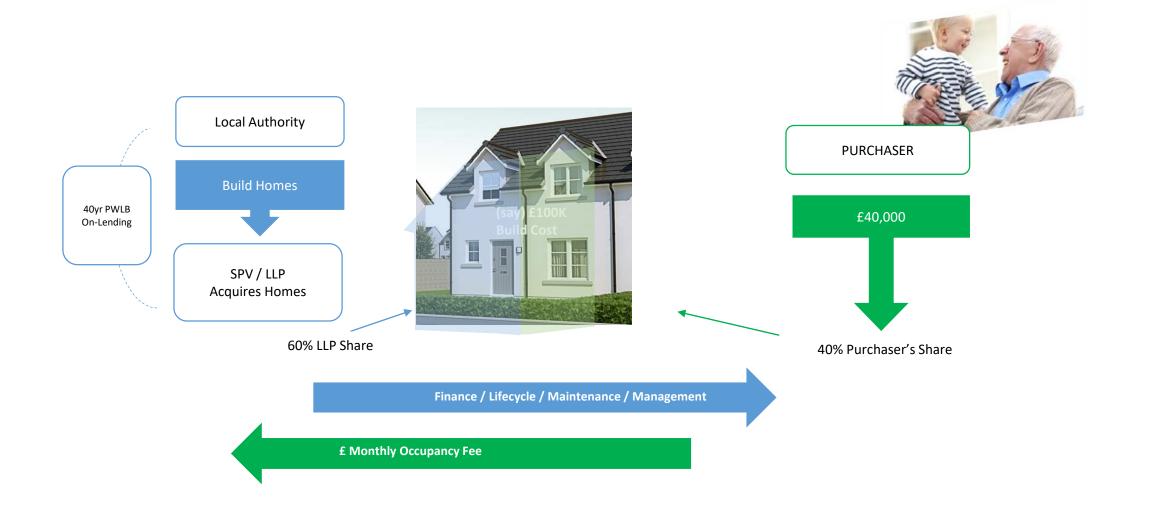
- Variation on shared ownership
- Zero subsidy
- Aimed at an underserved market
- Affordable to occupiers
- Affordable in perpetuity





The £40k Home





Increasing Supply

SCOTTISH FUTURES TRUST

- Unlocking sites of strategic importance
- "Infrastructure First" approach



