



SFHA Procurement Conference 2019

Procurement Capability Assessments – What Next ?

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PCIP Programme Background

➤ Procurement Commercial Improvement Programme (PCIP)

- Cabinet Secretary Announcement Feb17
- Fully Funded 2 Year Pilot Programme for Scotland Excel to Deliver from Apr17





PCIP Programme

- **Develop Procurement Capability**



- **Identify Financial Savings Opportunities**



- **Identify Social, Economic & Environmental Benefits**





PCIP Programme

- Introduction call
- Onsite preparation Support – “The Pre-Assess”
- SXL Desktop review of key documents to assess readiness
- Assessment day
- Next steps / Improvement plans



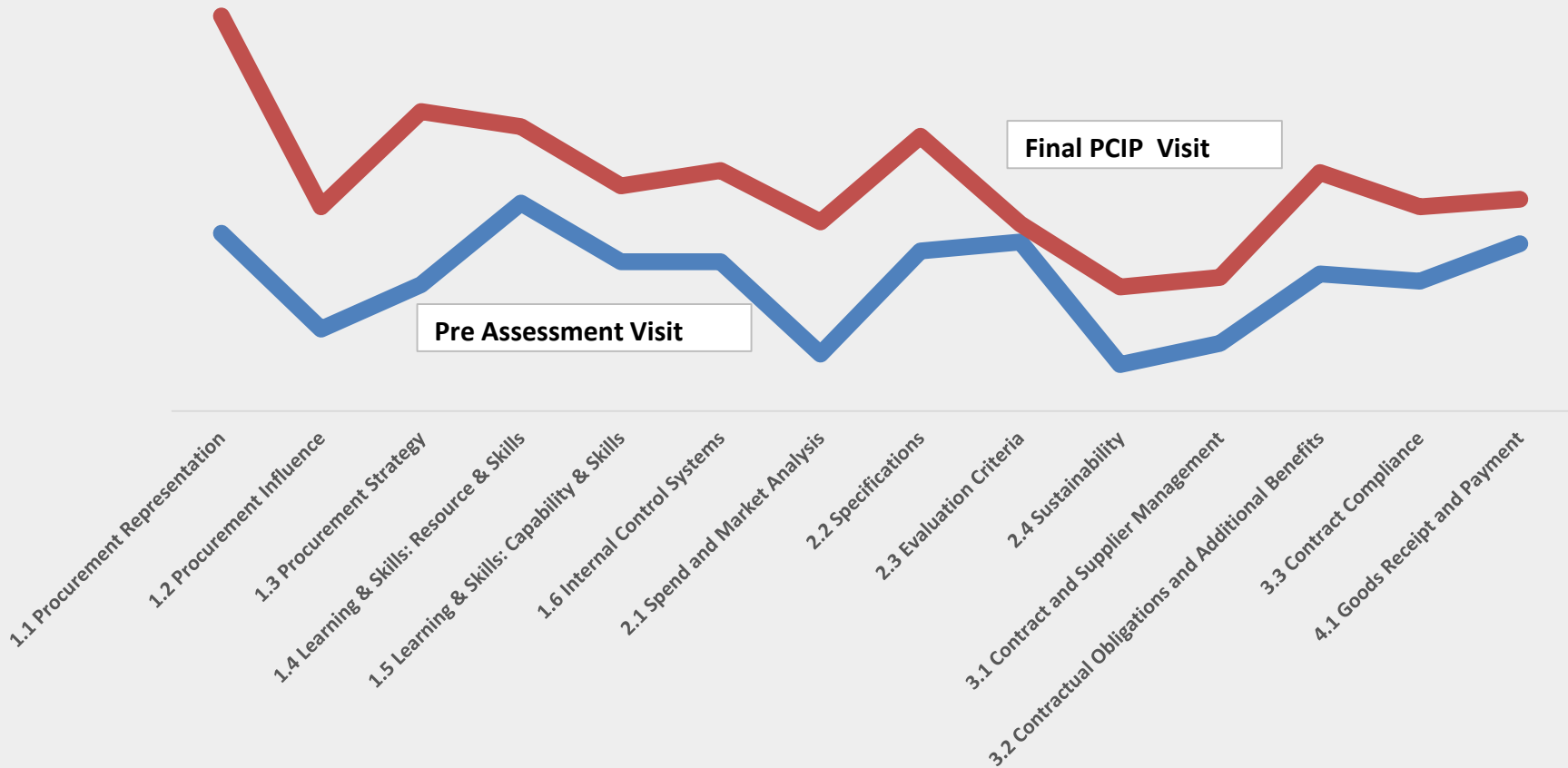


PCIP Day





PCIP Improvement





What The Sector Is Doing Well....



Standing item or awareness of procurement on every SMT/ board meeting



Stakeholder involvement / specification development



Procurement strategy & policy aligned to business plan



Training – Investing in procurement



Recognising need for collaboration



Improvement Plans....

....an Opportunity !



Purchase item detail has been difficult for associations to evidence – future opportunities



Have contract & supplier management embedded across the organisation – based on value & risk



Compliant Contract Register with a requirement to be Published Online



Utilise benchmarking and lessons learned to develop future tender strategies



Meet sustainable procurement duty – build in social value & sustainability into specification development



Next Steps....



Continue the journey !



SFHA training



**Engage with SFHA procurement
forum - share best practice**



**Advertise opportunities on
website – stimulate SME's**





What's Next ?





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